



### Testimonial for Jack Tan

To Whom It May Concern,

I am pleased to provide a glowing testimonial for Jack Tan, who has been an outstanding asset to our organisation. Throughout his tenure as a Business Development Executive, he has exhibited an exceptional work ethic, remarkable customer service skills, and an unwavering commitment to personal growth.

One of his standout qualities of Jack is his remarkable dedication to making a high volume of outbound calls. He understands the significance of proactively reaching out to potential clients and partners to establish meaningful connections and explore new business opportunities. He consistently goes above and beyond to ensure our company's message is effectively conveyed through these calls, showcasing his exceptional communication skills and unwavering determination.

Furthermore, Jack possesses an innate ability to provide exemplary customer service. He genuinely cares about our clients' needs and takes the time to listen attentively, understand their requirements, and address any concerns they may have. He goes the extra mile to provide personalised solutions, ensuring our clients feel valued and supported throughout their journey with our company.

Jack also deserves commendation for his commendable patience and eagerness to learn. He approaches each interaction with an open mind and a genuine desire to expand his knowledge. He demonstrates a willingness to learn from successes and setbacks, leveraging these experiences to continuously improve their skills and contribute to the growth of our organisation.

In summary, Jack has proven himself to be an exceptional BDE, demonstrating an impressive commitment to making outbound calls, providing exemplary customer service, and exhibiting patience and eagerness to learn. Jack is a true asset to any team, and I wholeheartedly recommend him for any future endeavours.

Sincerely,

A handwritten signature in black ink, appearing to read "Adrian Koo", written over a horizontal line.

Adrian Koo  
Head of Sales  
Qashier