



Testimonial for Jack Tan

To Whom It May Concern,

I am delighted to provide a testimonial for Jack Tan, who has worked as a Business Development Associate for our organization. Jack has been an outstanding asset to our team, and we are fortunate to have worked with him.

Jack is able to pick up things quickly and is proficient in communicating our products' features and benefits to potential clients. He was able to expertly identify customer needs and present solutions that exceeded their expectations.

Most importantly, Jack consistently hit and exceeded his sales quota, demonstrating an exceptional ability to prospect and close deals for the company. He was a top performer on our team, and his consistent success was a testament to his sales expertise, industry knowledge, and outstanding customer service.

In addition, Jack played a crucial role in hiring and interviewing new BDAs for our team. He has designed a recruiting system from scratch, apart from screening and interviewing candidates. He has managed to help us find and hire some of our most successful BDAs.

Jack was also an exceptional team player. He was always willing to lend a hand, and went above and beyond to help his colleagues achieve their goals. His positive attitude and commitment to excellence set a superb example for the rest of the team.

Overall, I can confidently say that Jack is one of the most skilled and dedicated BDAs I have had the pleasure of working with. He is a true professional who consistently delivers results, and I would highly recommend him to anyone seeking an exceptional BDA for their sales team.

Sincerely,

A handwritten signature in black ink, appearing to read "Jan Gasparic".

Jan Gasparic
Co-Founder and CEO
Fairmart Technologies